

Vakassia "V.J." Niles, MBA

Career Strategist, Speaker & Author



Vakassia "VJ" Niles is a Career Strategist and Coach and founder of The Niles Group. She is authentic and connects with her audience to provide not only guidance but practical tips they can implement right away. From providing successful trainings and workshops in corporate to academia she knows how to deliver the right message to engage an audience. Having pivoted four times in her own career she understands how to climb the corporate ladder, what it takes to pivot across industries, and how to grow a professional career brand. V.J. catapults mid-level professionals who are frustrated, tired or just ready for a change get to the next level in their careers.

Testimonials

VJ totes the kind of character anyone willing to breakout and break free needs in our society today. She is unapologetically straight forward yet compassionate at the same time, forcing you to re-evaluate the way you've always viewed the success ladder. She was a recent talk host at our Women In Tesla Lunch & Learn series, and her thought provoking presentation, The Ultimate Career Leap, helped us see where we may be missing the mark as women on a career trajectory.
-Yvette Oriakhi, President, Women In Tesla-Satellite

"VJ wowed the GSK Women of Color in Pharma Group (WOCIP) with her 'Post Conference Sparks' talk. She provided a lot of insightful information with strategic tips which allowed us to leverage the conference information and differentiate ourselves by bringing value back to our company. Her presentation style was interactive, engaging and thorough. VJ is extremely authentic, inspiring, and funny, without even trying, which made it easy for her to connect with the audience right away.
-Tonya A. Chopan, GSK WLI (women's leadership initiative) Leader, Philadelphia NY Campus

Most Requested Topics

Ultimate Career Leap: 3 Steps to Catapult your Career to the Next Level

For those who want to grow and develop within their organizations, increase their visibility, and position themselves for more opportunities.

Who's on Deck

How to build management pipelines from middle management to the C-Suite through sponsorship.

Position your Talent, not your Title

Learn how to tell your career story in a clear and concise manner that talks up your talent not just your job title.

Additional Topics:

- Pivot & Progress: How to transition 2 steps forward instead of 3 back
- Laid off, now what?
- Network for Opportunities Not to Collect Business Cards
- Pre-Conference Jitters
- Post-Conference Sparks



Past Speaking Engagements

